

**GLOBAL  
FINANCE**

**Best Investment Banks &  
Derivatives Providers  
Awards 2020**

**CALL FOR ENTRIES**

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Derivatives Providers Awards 2020**  
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Submit your entry for *Global Finance's* 21st Annual Best Investment Banks and Derivatives Providers Awards 2020 today.

*Global Finance's* awards and recognition programs are the trusted standard of excellence for the financial industry. They are backed by a 33-year history of editorial accuracy and integrity. *Global Finance's* corporate and financial audience relies on these awards because they are credible, reliable and real.

Winners will be published in the April 2020 issue and posted on GFMag.com. Honorees will be celebrated at an awards reception in London in April. All awards recipients will be notified in advance of the event.



# Best Investment Banks & Derivatives Providers Awards 2020

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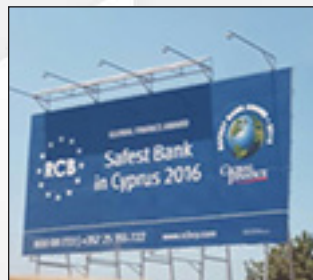
# GLOBAL FINANCE

The distinction of being a *Global Finance* award honoree is a powerful marketing advantage that every winner can and should use to stand out from and above their competitors.

Some of the ways *Global Finance* award winners have leveraged their status include:

- Pitch books
- Email signatures
- Advertising
- Social media campaigns
- Websites
- Employee motivation programs
- Recruitment and retention efforts
- Investor relations information
- Promotional materials
- Conference and event signage
- Stadium, airport and outdoor signage
- Press and publicity efforts
- Promotional videos
- Annual reports
- Internal communications

Earning a *Global Finance* award also allows individual honorees as well as entire departments to stand out within their own organizations, leading to higher visibility across their industry sector, improved staff retention and greater professional and personal recognition.



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### GLOBAL AWARDS

#### OVERALL WINNERS

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank for IPOs

Best in Emerging Markets

Best in Frontier Markets

Best Boutique Investment Bank

Best Up-and-Comer

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

#### SECTOR WINNERS

Consumer

Financial Institutions

Healthcare

Industrials/Chemicals

Infrastructure

Media/Entertainment

Metals & Mining

Oil & Gas

Power

Real Estate

Technology

Telecoms

#### DEALS OF THE YEAR

Best Equity Deal

Best Debt Deal

Best M&A Deal

Best Infrastructure Deal

Best ESG Deal - **NEW FOR 2020**

#### BEST DERIVATIVES PROVIDERS

Best Bank for Equity Derivatives

Best Bank for Credit Derivatives

Best Bank for Interest-Rate Derivatives

**Entry Deadline: January 15, 2020**

*This deadline is firm and entries received after this date may not be reviewed by the judging panel*

Send entries to: Bobby Cohen [bcohen@gfmag.com](mailto:bcohen@gfmag.com)

1-212-524-3212

NO APPLICATION FEE

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## REGIONAL AWARDS

### AFRICA

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### ASIA-PACIFIC

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### CENTRAL & EASTERN EUROPE

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### LATIN AMERICA

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### MIDDLE EAST

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### NORTH AMERICA

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### WESTERN EUROPE

Best Investment Bank

Best Equity Bank

Best Debt Bank

Best M&A Bank

Best Bank For New Financial Technology

Best Investment Bank For Sustainable Finance - **NEW FOR 2020!**

### U.S. REGIONAL MIDDLE MARKET PROVIDERS

Northeast

Mid-Atlantic

Midwest

West

Southwest

Southeast

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### COUNTRY AWARDS

Angola	Greece	Pakistan
Argentina	Hong Kong	Peru
Armenia	Iceland	Philippines
Australia	India	Poland
Austria	Indonesia	Portugal
Bahrain	Iraq	Puerto Rico
Belgium	Ireland	Qatar
Brazil	Israel	Russia
Canada	Italy	Rwanda
Chile	Japan	Saudi Arabia
China	Jordan	Singapore
Colombia	Kazakhstan	South Africa
Cote d'Ivoire	Kenya	South Korea
Cyprus	Kuwait	Spain
Denmark	Lebanon	Sweden
Djibouti	Malaysia	Switzerland
Dominican Republic	Mauritius	Taiwan
DR Comgo	Mexico	Thailand
Ecuador	Mongolia	Turkey
Egypt	Morocco	UAE
El Salvador	Mozambique	Ukraine
Finland	Netherlands	United Kingdom
France	New Zealand	United States
Georgia	Nigeria	Vietnam
Germany	Norway	
Ghana	Oman	

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In the review process, *Global Finance* will focus on the full spectrum of investment banks, from relatively small ones in emerging markets that barely appear on Wall Street's radar to global investment banks that lead the league tables for equity, debt and M&A worldwide.

### **METHODOLOGY**

*Global Finance* will obtain input from industry experts, corporate executives, investors and consultants. This year, greater weight will be assigned to sustainability than in previous years in light of current trends in global capital markets. All are encouraged to present information and perspectives that may not be readily available to *Global Finance*. Performance will be judged over the period between Q4, 2018 and Q3, 2019.

### **ENTRY PREPARATION**

Investment banks that do not enter may still be selected as winners through *Global Finance*'s selection process because it is based on unbiased research. However, experience shows that the banks that submit entries successfully presenting themselves as model financial institutions, with detailed explanations of differentiation in services for corporate clients as compared with services provided by peers, achieve better results.

*Global Finance* maintains best journalistic practices to protect the confidentiality of information supplied. Any information provided that is not appropriate for the public domain should be clearly identified in a separate section of the entry.

Investment banks that submit entries should provide concise information in the following areas:

1. Key financials, including earnings, ROE, and market share. Submit data on number and size of deals for the trailing 12 months, position on league tables, or other comparisons with competitors.
2. Details of key capabilities and services offered, including deal-structuring capabilities, distribution network and staff dedicated to investment banking.
3. Innovation in financing and new product introduction, with explanations of what makes the new products innovative.
4. Competitive pricing and after-market performance of underwritten securities.
5. Please include the following information as a cover sheet to your submission to ensure that it is processed properly:
  - Bank name exactly as it should appear on awards-related announcements
  - Award(s) Being Submitted For
  - Submission Contact Name/Title/Email/Phone
  - Communications Contact Name/Title/Email/Phone
  - Line of Business Head Contact Name/Title/Email/Phone

All contact information is required for entries to be considered.

**PLEASE NOTE: If you do not receive confirmation of receipt of this Call For Entries from the contact listed at the bottom of this page within 48 hours of sending, please resend AND notify them to ensure that your entry has been received and is processed correctly.**

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