

Global Finance Names The Investment Banking Deals Of The Year 2019

NEW YORK, March 1, 2019 – *Global Finance* magazine has named its 20th annual Investment Banking Deals of the Year in an exclusive survey to be published in the April 2019 issue.

“Big deals, like Amazon’s acquisition of Whole Foods, get all the attention, but there are deals being done at every level around the globe,” said Joseph D. Giarraputo, publisher and editorial director of *Global Finance*. “Our awards recognize the deals this year that made a difference, regardless of size, and the financial institutions that made them possible.”

Global Finance editors, with input from industry experts, used a series of criteria—including deal structure, service and advice, distribution network, efforts to address market conditions, innovation and pricing —to score and select winners. Deals closed in 2018 were considered.

Please see the following page for the full list of *Global Finance*’s Investment Banking Deals of the Year 2019.



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About Global Finance

Global Finance, founded in 1987, has a circulation of 50,000 and readers in 189 countries. *Global Finance*’s audience includes senior corporate and financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. Its website — GFMag.com — offers analysis and articles that are the legacy of 32 years of experience in international financial markets. *Global Finance* is headquartered in New York, with offices around the world. *Global Finance* regularly selects the top performers among banks and other providers of financial services. These awards have become a trusted standard of excellence for the global financial community.

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INVESTMENT BANKING DEALS OF THE YEAR

Equity Deal Of The Year - Siemens Healthineers IPO

Financial Advisers: Deutsche Bank, JP Morgan and Goldman Sachs served as joint global coordinators. Joint bookrunners also include BNP Paribas, BofA Merrill Lynch, Citigroup and UBS Investment Bank. Berenberg, Commerzbank, HSBC, Jefferies, Nordea, RBC and UniCredit have been appointed as Co-Lead Managers.

Siemens initial public offering of shares for 15% of its health care business, Siemens Healthineers. One of the largest listings in Germany in decades, the IPO raised 4.2 billion euros (US\$ 5.2 billion).

Debt Deal Of The Year - Saudi Arabia's Triple Tranche Dollar Bond

Financial Advisers: Citi, GIB Capital, Goldman Sachs International, HSBC and Morgan Stanley were global coordinators. Bank of China, Industrial and Commercial Bank of China, JPMorgan Chase & Co and Mitsubishi UFJ Financial Group worked as joint lead managers.

At \$11 billion, the Kingdom of Saudi Arabia's triple-tranche dollar bond deal ranked as the largest issuance by a Sovereign and the largest emerging-markets bond transaction in 2018.

M&A Deal Of The Year - IHH Healthcare's Purchase of a Controlling Stake In Fortis Healthcare

Financial Advisers: Standard Chartered Bank and Arpwood Capital advised Fortis. Indian law firm Khaitan & Co. were sole advisers to IHH.

The dramatic takeover of India-based hospital network Fortis Healthcare by Malaysia's IHH Healthcare—after false starts and a high-profile bidding war—was the largest M&A transaction in India's healthcare services sector and among the largest Asian healthcare M&A deals in the past five years.

Infrastructure Deal Of The Year - The Commonwealth of Australia's Purchase of Snowy Hydro From the Provinces of New South Wales and Victoria for A\$6.2 billion (US\$4.5 billion)

Financial Advisers: Herbert Smith Freehills and UBS for New South Wales; Lazard and King Wood Mallesons for the Commonwealth; Deutsche Bank and Ashurst for Victoria.

In buying the shares of Snowy Hydro, an electricity generation and retail business, held by the governments of New South Wales and Victoria, the Commonwealth became sole owner, paving a smoother road for planned expansion of capacity and improved storage. The deal includes an agreement that the provinces will spend their proceeds on "productive infrastructure," especially road and rail projects, such as the Melbourne Metro.